



Chad M. Wilgenbusch

Of Counsel

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Chad Wilgenbusch focuses his practice on commercial real estate, secured lending and economic development.

Mr. Wilgenbusch counsels clients in a wide array of matters including real estate sales and purchases, lending, leasing, state and local incentives, and general corporate matters.

Mr. Wilgenbusch works with clients from the preliminary site selection and incentive negotiation phase of a project through the ultimate lending and development/construction process.

Prior to joining Baker Donelson, Mr. Wilgenbusch worked with the Federal Deposit Insurance Corporation where he was exposed to and gained experience working on various banking regulatory matters.

Representative Matters

Real Estate and Economic Development

- Represented a multifamily REIT in acquisition, disposition, and joint venture projects across the country.

Professional Honors & Activities

- Listed in *Mid-South Super Lawyers* as a Rising Star in Real Estate (2018)
- Member – Binghamton Development Corporation
- Member – American, Tennessee and Memphis Bar Associations

Publications

- Co-author – "How the Financial Crisis Has Impacted Commercial Litigation," the Lawyers Journal Club speaking series (January 2011)
- Contributing Author – "Senior Life Settlements: A Cautionary Tale," *Supervisory Insights* (Winter 2010)

Speaking Engagements

- "Economic Development Incentive," Institute for Professional in Taxation (Summer 2016)
- "Economic Development Incentives," CBRE Real Estate Meeting (Spring 2016)

Education

- University of Memphis Cecil C. Humphreys School of Law, J.D., 2010, magna cum laude
- University of Memphis, M.B.A., 2010
- Auburn University, B.A., 2007, summa cum laude

Admissions

- Tennessee, 2011