

Darwin A. Hindman III

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Skip Hindman is the leader of Baker Donelson's Government Contracts Team.

Mr. Hindman leads the Firm's Government Contracts practice. He represents federal contractors ranging from large defense and aerospace prime contractors to small businesses seeking government assistance and set aside contracts with the SBA. He teaches the course "Government Contracts" as an Adjunct Professor of Law at Vanderbilt Law School.

Mr. Hindman's public contract law practice includes bid protests, bid preparation, contract management and compliance, disputes, and ethical issues. He has obtained award reversals and re-bids on behalf of disappointed offerors, defended awards made to prevailing parties, and has successfully assisted numerous government contractors with certified claims, Requests for Equitable Adjustment, small and disadvantaged business issues, False Claims Act allegations, and the negotiation and enforcement of subcontractor, joint venture and teaming agreements. Mr. Hindman has advised clients competing for and performing contracts with the United States Department of Defense; the Department of Energy, NASA; the Small Business Administration; the Department of Education; the Social Security Administration; the Food & Drug Administration; the Army Corps of Engineers; FEMA; the Department of Veterans Affairs; the United States Postal Service, and the General Services Administration (Federal Supply Schedule). He also represents clients who compete for or hold contracts with state and local agencies.

Baker Donelson provides a unique platform for assisting clients who sell goods and services to the government. In addition to recognized experience in the procurement field, the Firm includes attorneys with real business experience on both the private and public sides of government contracts. Baker Donelson's Washington, D.C. office was named by FORTUNE magazine as "the seventh most powerful lobbying firm in the nation" and regularly calls on all major federal agencies.



Professional Honors & Activities

- Adjunct Professor of Law, Government Contracts, Vanderbilt Law School
- American, Tennessee and Nashville Bar Associations
- American Bar Association, Litigation Section
- American Bar Association, Section of Public Contracts Law
- Listed in *The Best Lawyers in America*® for Commercial Litigation (2018 2025); Government Contracts (2021 – 2025)
- AV® Preeminent™ Peer Review Rated by Martindale-Hubbell
- Office hiring partner

Representative Government Contract Experience

- Lead counsel for the largest (\$1 billion) Hurricane Katrina government contractor.
- Developed a compliance strategy with respect to the National Defense Authorization Act Section 889 ban on certain foreign telecommunications equipment in connection with a NASA grant.
- Represented aerospace contractors in support of major NASA projects including the International Space Station, the Space Shuttle Program, and SOFIA, the world's largest airborne observatory.
- Department of Defense battlefield contracting in Iraq and Afghanistan

- World Trade Center disaster recovery contract administration
- TVA Kingston fossil plant disaster recovery support and agency relations
- Small business, disadvantaged business, HUBZone and JWOD set-asides and preferences
- Ethics program compliance and development
- Audit responses and strategies
- Contract terminations, novations, modifications, changes and claims
- Prime contractor/subcontractor relations and disputes
- Teaming agreements and marketing strategies

Publications

- "Initiative to Modernize National Organ Transplant System" (March 2023)
- "Software Developers With Federal Government Customers Must Provide Confirmation of NIST Standards," republished November 16, 2022, in Federal News Network (September 2022)

Webinars

• The Federal Contractor Vaccine Mandate – What Employers Need to Know (October 2021)

Education

- Vanderbilt University School of Law, J.D., 1993, Vanderbilt Law Review
- Vanderbilt University, B.A., 1988

Admissions

- Tennessee, 1993
- District of Columbia, 2017
- U.S. District Court, Middle District of Tennessee, 1994
- · U.S. Court of Appeals, 6th Circuit Court, 1998