



Ryan M. Richards

Shareholder

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Ryan Richards focuses his practice on corporate matters with broad transactional experience that includes mergers and acquisitions in a variety of different industries.

Ryan Richards advises private equity sponsors, portfolio companies, and other private and public companies on a variety of transactional and corporate governance matters including mergers and acquisitions, dispositions, joint ventures, private equity financings, commercial contracting and general business matters. Ryan has a wide breadth of industry experience, with a particular focus representing health care providers, manufacturers and distributors, media and technology companies, and biotechnology and medical products companies.

Representative Matters

- Represented a publicly traded leading provider of government-sponsored managed care services, primarily through Medicaid, Medicare Advantage and Medicare Prescription Drug Plans, in connection with its definitive agreement to acquire another government-sponsored health care company for \$2.5 billion.
- Represented a publicly traded leading provider of government-sponsored managed care services in its acquisition of a leading provider of health benefits to individuals covered by Medicare for \$800 million.
- Represented a publicly traded leading provider of government-sponsored managed care services in its acquisition of a managed care organization in the Southwest.
- Represented a publicly traded nationwide hospice, home care and support service company in its acquisition of a Southwestern provider of hospice and home care services to more than 2,600 consumers through 15 locations across New Mexico for \$40 million.
- Represented a publicly traded nationwide hospice, home care and support service company in its acquisition of a Michigan-based provider of home care services to approximately 2,300 consumers through 26 offices in 10 states for \$18.5 million.
- Represented a publicly traded nationwide hospice, home care and support service company in its acquisition of a provider of personal care services in 20 counties in New Mexico.
- Represented a publicly traded partner with leading health systems to drive value-based care transformation in its definitive agreement to acquire a health plan management services organization from a non-profit health plan for \$10,250,000.
- Represented a leading provider of prospective health assessments for health plans and health care delivery organizations in its sale to a leading New York-based investment firm.
- Represented a leading manufacturer in the alternative energy space in an investment made by a leading San Francisco-based global investment manager specializing in alternative investments with more than \$100 billion in assets under management as of March 31, 2017.
- Represented a Nashville-based flatbed logistics company in its sale to the largest flatbed and specialized transportation company in North America.
- Represented a Boise-based parking company that manages parking at dozens of locations around the country in its acquisition of a North Carolina parking company.
- Represented a Tennessee-based outsourcing solutions company providing finance, accounting, payroll, human resources, technology, and procurement services to a range of businesses in its sale to the largest professional business services company in Tennessee.

- Represented a dermatology practice offering best-in-class surgical, medical and cosmetic dermatology in connection with its acquisition by one of the nation's largest providers of dermatology services. Terms of the transaction were not publicly disclosed.



Professional Honors & Activities

- Listed in *The Best Lawyers in America*® for Mergers and Acquisitions (2025)
- Listed in *Best Lawyers: Ones to Watch*® in America for Mergers and Acquisitions (2021 – 2024)
- Member – American Bar Association, Business Law Section
- Member – Leadership Health Care
- Member – American Health Law Association (AHLA)



Speaking Engagements

- "Law School for the CFO" (January 2023)



Education

- Georgetown University Law Center, LL.M. (Taxation), 2012
- Emory University School of Law, J.D., 2011
- Middle Tennessee State University, B.A., 2008
- Middle Tennessee State University, B.S., 2007



Admissions

- Tennessee, 2012
- Georgia, 2011