



## Conor F. Murphy

Shareholder

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Conor Murphy is a health law shareholder in Baker Donelson's Metropark (Iselin), New Jersey office focused on providing transactional and strategic legal counsel to a wide range of health care providers, including physician groups, health systems, health care startups, and private investors, navigating complex regulatory and operational challenges.

Mr. Murphy provides comprehensive legal counsel to a diverse range of clients in the health care sector, including hospital and health systems, physician groups, ambulatory surgical centers, private investors, management service organizations, diagnostic imaging centers, home care agencies, and health care entrepreneurs. He assists his clients with a wide variety of strategic, operational, and regulatory matters.

Mr. Murphy's extensive experience spans advising clients on business strategy and development, early round financing, corporate compliance, licensure, and ownership syndication. He also offers guidance on navigating managed care and government payor program issues. His practice includes representing clients in complex transactions, including asset and stock sales, mergers, consolidations, joint ventures, and alignment transactions, as well as in divestitures, partner disputes, liquidations, and dissolutions.

He is highly skilled in counseling clients on regulatory matters, including structuring business ventures in compliance with health care fraud and abuse laws (including federal and state anti-kickback rules and self-referral prohibitions), corporate practice of medicine restrictions, and licensure and certification requirements. Mr. Murphy also drafts and negotiates a wide range of agreements, including business combinations, shareholder agreements, operating and partnership agreements, debt instruments, professional service contracts, employment agreements, management agreements, equipment purchase and leasing agreements, and more.

### Representative Matters

*Results may vary depending on your particular facts and legal circumstances.*

- Represented a renowned reproductive medicine practice in a recapitalization transaction with a leading reproductive service provider and the U.S. arm of a global private equity firm.
- Represented a behavioral health start-up in venture capital transactions to help secure Seed and Series A financing.
- Represented a health care start-up focused on the management of patient data in a venture capital transaction to secure vital financing (through Seed and Series A rounds) for further development and growth.
- Guided shareholders of a medical practice based in Massachusetts in their strategic partnership with a private equity platform, which involved considerable corporate and tax structuring, the sale of assets and goodwill at closing, migration of assembled workforce post-closing, and entering into administrative services, employment, and other agreements governing post-closing relationships. This transaction was the private equity platform's first expansion into the state and therefore required negotiations around applicable non-compete restrictions and other state-specific issues, such as physician-hospital organization reimbursement matters.
- Represented a not-for-profit health care services organization in connection with the sale of its subsidiary to a home health provider for an undisclosed amount. Work included definitive purchase agreement, governance matters, and execution of the closing.



## Professional Honors & Activities

*No aspect of this advertisement has been approved by the Supreme Court of New Jersey.*

- Listed in *The Best Lawyers in America*® for Health Care Law (2024 – 2025). This award is conferred by Best Lawyers. A description of the selection methodology is [available here](#).
- Member – American Health Law Association
- Member – New Jersey State Bar Association, Health Law Section
- Member – New York State Bar Association



## Publications

- "Navigating ASC Compliance Pitfalls: Practical Recommendations for ASCs on Incoming and Outgoing Surgeon Owners," *Surgery Business* (March 2025)
- "Navigating Primary Care Partnerships: Strategic Considerations and Transaction Trends," *Medical Economics* (February 2024)



## Education

- Brooklyn Law School, J.D., 2005
- Colgate University, B.A., 2000



## Admissions

- New Jersey, 2005
- New York, 2009
- U.S. District Court, District of New Jersey, 2005