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Due Diligence in a Dynamic Health Care Landscape [Ober|Kaler]

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Driven by changes brought by the Affordable Care Act, the health care industry is experiencing a flurry of consolidations, mergers and acquisitions, and joint venture activity as hospitals and health care companies seek to realign and collaborate on services. This merger mentality is fueled by the prospect of improving care while containing costs, financial strains under current reimbursement models, and a favorable capital environment. Government regulations at state and federal levels impose challenges that extend beyond the typical due diligence and deal-structuring tasks with respect to conducting health care deals.

Due Diligence in a Dynamic Health Care Landscape guides venture capitalists, investment bankers and in-house counsel through the myriad of legal issues they must navigate as they steer through the structure of these new and complex deals. Everyone involved in these transactions must be attuned to and prepared to accommodate the impact of government oversight, due diligence, physician relationships, and payment model changes. This guide will walk you through these important considerations for health care transactions:

- **Government Oversight:** Understand the most important federal requirements and anticipate major challenges.
- **Due Diligence:** Identify risks and predict issues to determine whether the potential consolidation, merger, acquisition or joint venture is really a good fit before sealing the deal.
- **Physician Relationships:** Look closely at provider contracts to ensure compliance with fraud and abuse laws.
- **Payment Models:** Evaluate the impact of new trends and innovations.

Experienced attorneys from Ober|Kaler's Health Law Group discuss these due diligence steps that are critical to follow in health care transactions.

The content is based on "Evolution of a Health Care Deal," a program presented by Ober|Kaler's Health Law Group and hosted by Bloomberg BNA.

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